

Supporting Health System Change

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The Platform

- ☐ Move towards a unified approach rather than isolated units
- ☐ Present sales strategy as a horizontal integration
- ☐ Integrating Priorities: Offer solutions that provide actionable insights into spending
- ☐ Promote transparency and collaborative conversations



Thank you for watching!

For additional professional development on healthcare distribution, market insights, supply chain and reimbursement & advocacy, visit https://www.hida.org/learningcenter

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