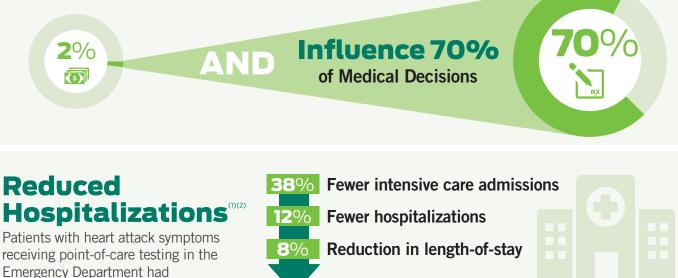
Impact Of Diagnostics On Healthcare Outcomes

Lab Tests Represent 2%

of Healthcare Spending



Fewer Readmissions

Patients whose HbA1C level was tested during hospitalization had



7.4% Fewer readmissions

30% Reduction in readmissions due to heart failure



DISTRIBUTION STREAMLINING HEALTHCARE

Fewer Infections⁽⁵⁾

39% Reduction

in MRSA surgical site infections through active surveillance testing





Better Outcomes⁽⁶⁾⁽²⁾



Adverse Health Effects

34,000 Deaths

Avoided through Appropriate Diagnostic Testing



Reduced Use of Unnecessary Antibiotics⁽⁷⁾



60% of Patients

with a sore throat receive antibiotics

But only

15% of sore throats

are actually caused by Strep A which is treatable with antibiotics and can be diagnosed with a 10-minute test

Lower Total Costs⁽⁸⁾⁽⁶⁾



Estimated Lifetime Cost of Care For Diabetic Receiving Regular Diagnostic Testing



Estimated Lifetime Cost of Care For Non-Compliant Diabetic

\$900Million

Estimated Total Avoidable Healthcare Costs Per Year Related to Lack of Appropriate Diagnostic Use

Sources

- (1) Lewin Group, Laboratory Medicine: A National Status Report
- (2) Siemens: West Houston Medical Center Case Study
- (3) BioMed Research International, Impact of HbA1C Measurement
- (4) Clinical Laboratory News, The Race to Reduce Readmissions
- (5) Advanced Healthcare Network, Reducing Healthcare Costs with Lab Diagnostics, reporting on results at Pitt County Memorial (NC) Hospital
- (6) <u>Lewin Group, The Value of Diagnostics Innovation, Adoption and</u> <u>Diffusion into Healthcare</u>
- (7) Healthday, Too Many Antibiotics Prescribed for Sore Throat
- (8) American Clinical Laboratory Association



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